



Editor's Choice

Go with the flow

Following on from The Oxford Wine Company article published in last year's OH Magazine, I decided, on behalf of OH Newsdesk, to pay Ted Sandbach OH, its proprietor, a visit at his head office.

The timing of the visit sadly did not coincide with one of the company's tasting days, which are held in its large cellar and dedicated tasting room. Nevertheless, so as not to disappoint, Ted insisted on opening a delicious bottle of Sauvignon from Touraine in the Loire Valley. Together we enjoyed the wine whilst sitting outside on a rare warm summer's day discussing Ted's future plans for his Company. Quite clearly The Oxford Wine Company is going from strength to strength and keeping pace with our Olympians and Paralympians, picking up its fair share of medallions for quality and service.

In addition to which a 4th retail outlet was opened last summer.

Ted was at pains to enlighten me that the Company was entering a period of consolidation. However, in the next breath he informed me of his plans to build a dedicated 'Champagne Room' at his Tetbury shop. Having recently sold a 50cl bottle of 1900 Armagnac (£1850) to a well known 'pop star' he feels that there is the clientele in this wealthy area to warrant further investment.

Ted quite seriously is not one for standing still!

OHs are very welcome to visit any of the four Oxford Wine Company shops. Those who claim to be an OH will receive a decent discount!

OH NEWSDESK



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